| Operating Segments | Q2 2006 Actual |  | Q3 2005 Actual |  | Q3 2006 Actual |  | Sequential Change |  | Year/Year Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CPU Units K | Rev \$ M | CPU Units K | Rev \$M | CPU Units K | Rev \$M | Units | Revenue | Units | Revenue |
| Americas | 494 | \$2,122 | 595 | \$1,739 | 642 | \$2,188 | 30\% | 3\% | 8\% | 26\% |
| Europe | 316 | 966 | 283 | 742 | 301 | 899 | -5\% | - 7\% | 6\% | 21\% |
| Japan | 82 | 309 | 76 | 227 | 79 | 258 | -4\% | - 17\% | 4\% | 14\% |
| Retail | 154 | 636 | 144 | 555 | 216 | 715 | 40\% | 12\% | 50\% | 29\% |
| Other Segments (1) | 66 | 326 | 84 | 257 | 89 | 310 | 35\% | - 5\% | 6\% | 21\% |
| Total Operating Segments | $\underline{\underline{1,112}}$ | \$4,359 | $\underline{\underline{1,182}}$ | \$3,520 | 1,327 | \$4,370 | 19\% | 0\% | 12\% | 24\% |
|  |  |  |  |  |  |  | Sequential | I Change | Year/Yea | Change |
|  | $\underline{\text { Units K }}$ | $\underline{\text { Rev \$ }}$ | $\underline{\text { Units K }}$ | $\underline{\operatorname{Rev} \text { \$M }}$ | Units K | $\underline{\operatorname{Rev} \$ \mathrm{M}}$ | Units | Revenue | Units | Revenue |
| Product Summary |  |  |  |  |  |  |  |  |  |  |
| Desktops (2) | 614 | \$833 | 687 | \$845 | 529 | \$705 | - 14\% | - 15\% | - 23\% | - 17\% |
| Portables (3) | 498 | 739 | 495 | 720 | 798 | 1,161 | 60\% | 57\% | 61\% | 61\% |
| Subtotal CPUs | 1,112 | 1,572 | 1,182 | 1,565 | 1,327 | 1,866 | 19\% | 19\% | 12\% | 19\% |
| iPod | 8,526 | 1,714 | 6,155 | 1,103 | 8,111 | 1,497 | -5\% | - 13\% | 32\% | 36\% |
| Other Music Related Products and Services (4) | NM | 485 | NM | 241 | NM | 457 | NM | - 6\% | NM | 90\% |
| Peripherals and Other Hardware | NM | 264 | NM | 266 | NM | 236 | NM | - 11\% | NM | - 11\% |
| Software, Service and Other Sales | NM | 324 | NM | 345 | NM | 314 | NM | - 3\% | NM | - 9\% |
| Total Apple |  | \$4,359 |  | \$3,520 |  | \$4,370 |  | 0\% |  | 24\% |

[^0]
[^0]:    (1) Other Segments include Asia Pacific and Filemaker.
    (2) Includes imac, eMac, Mac mini, PowerMac and Xserv
    (2) Includes imac, Mac, Mac mini, PocoverMacic and X Xerve product lines.
    (3) Includes MacBook, iBook, MacBook Pro and PowerBook product lines.
    (4) Consits of TTunes Music Store sales, iPod services, and Apple-branded and third-party iPod accessories

    NM: Not Meaningful

