## Apple Inc.

Q1 2007 Unaudited Summary Data
Operating Segments
Americas
Europe
Japan
Retail
Other Segments (1)
Total Operating Segments

| Q4 2006 |  |
| ---: | ---: |
| CPU | Rev |
| Units K | $\$$ M |
| 781 | $\$ 2,297$ |
| 342 | 987 |
| 62 | 286 |
| 323 | 936 |
| 102 | 331 |
| $\underline{\text { 1,610 }}$ | $\$ \underline{\$ 4,837}$ |


| Q1 2006 |  |
| ---: | ---: |
| CPU |  |
| Units K | Rev |
| 515 | $\$ 2,700$ |
| 387 | 1,242 |
| 81 | 355 |
| 193 | 1,072 |
| 78 | 380 |
| $\underline{\underline{1,254}}$ | $\$ \underline{\underline{5,749}}$ |


| Q1 2007 |  |
| ---: | ---: |
| CPU |  |
| Units K | Rev |
| 625 | $\$ 3,498$ |
| 491 | 1,711 |
| 70 | 285 |
| 308 | 1,139 |
| 112 | 482 |
| $\underline{\underline{1,606}}$ | $\$ 7,115$ |


| Sequential Change |  | Year/Year Change |  |
| :---: | :---: | :---: | :---: |
| CPU |  | CPU |  |
| Units | Revenue | Units | Revenue |
| - 20\% | 52\% | 21\% | 30\% |
| 44\% | 73\% | 27\% | 38\% |
| 13\% | 0\% | - 14\% | - 20\% |
| - 5\% | 22\% | 60\% | 6\% |
| 10\% | 46\% | 44\% | 27\% |
| 0\% | 47\% | 28\% | 24\% |


|  | Units K $\quad \begin{gathered}\text { Rev } \\ \$ \mathrm{M}\end{gathered}$ |  | Units K $\quad \begin{gathered}\text { Rev } \\ \$ \mathrm{M}\end{gathered}$ |  | Units K $\quad \begin{gathered}\text { Rev } \\ \$ \mathrm{M}\end{gathered}$ |  | Sequential Change |  | Year/Year Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Revenue |  |  | Units | Revenue |
| Product Summary |  |  |  |  |  |  |  |  |  |  |
| Desktops (2) | 624 | \$869 |  |  | 667 | \$912 | 637 | \$955 | 2\% | 10\% | - 4\% | 5\% |
| Portables (3) | 986 | 1,344 | 587 | 812 | 969 | 1,455 | - 2\% | 8\% | 65\% | 79\% |
| Subtotal CPUs | 1,610 | 2,213 | 1,254 | 1,724 | 1,606 | 2,410 | 0\% | 9\% | 28\% | 40\% |
| iPod | 8,729 | 1,559 | 14,043 | 2,906 | 21,066 | 3,427 | 141\% | 120\% | 50\% | 18\% |
| Other Music Related Products and Services (4) | NM | 452 | NM | 491 | NM | 634 | NM | 40\% | NM | 29\% |
| Peripherals and Other Hardware | NM | 297 | NM | 303 | NM | 297 | NM | 0\% | NM | - 2\% |
| Software, Service and Other Sales | NM | 316 | NM | 325 | NM | 347 | NM | 10\% | NM | 7\% |
| Total Apple |  | \$4,837 |  | \$5,749 |  | \$7,115 |  | 47\% |  | 24\% |

[^0]
[^0]:    (1) Other Segments include Asia Pacific and FileMaker.
    (2) Includes iMac, eMac, Mac mini, Mac Pro, PowerMac and Xserve product lines
    (3)
    (3) Includes MacBook, iBook, MacBook Pro and PowerBook product lines
    4) Consists of iTunes Store sales, iPod services, and Apple-branded and third-party iPod accessories.

    NM: Not Meaningful

